

Leadership on Demand

New business **skills** for a
changing economy

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Changing landscape

- “Complex Environment:
Global, faster,
uncertain
- “Greater Inclusivity:
Needs, wants,
perception
- “Greater Competition:
Smart, more for less
- “New Hiring Models:
Depth vs breadth

Old

- “ Command
- “ Control
- “ Judge

New

- “ Consult
- “ Empower
- “ Mediate

Followship

Old

- “ Alphas
- “ Egotism
- “ Ladder

New

- “ Strong Betas
- “ Authenticity
- “ Mesh

Beta-Max

Old

- “ Talk
- “ Sympathy
- “ Defensive

New

- “ Converse
- “ Empathy
- “ Vulnerable

Dynamic EQ

Old

- “ Firm
- “ Pressure
- “ 110%

New

- “ Agile
- “ Challenge
- “ 50%

Excelsior

Conclusion

- “It’s about **people** and **culture**
- “It’s an **art** and a **science**
- “Nobody can lead unless they’ve failed....

Contact

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