# Experiential Experiential Professional edu Learning Technologies in Action

Why me?

Computer Science & Jazz Entrepreneur Accounting Innovation Experiential Education

Professional Education Challenges

Relevance Work-Integrated Quality Flexibility Mindshare All this at SCALE

Outline

Trends to set context

Challenges with scale

Tech Disruptors

Demo

Trends

```
2025
```

- 2014
  400,000+
  international
  students
  - 66 230k HE
  - 66 110kVET
    - 115k ELICOS
  - 10% avg annual growth

- 1,000,000+
  international
  students
  - 400k HE
    - 300k VET
      - 66 300k ELICOS
  - This is probably low

# Perientiale

- $Resume \rightarrow Network$
- Credential > Narrative Students: experiences that build networks and narratives
- Employers: more value, less hassle in participation
- Educators: assure quality & control costs at scale

### Current Education

- 70%+Who,
  What, When,
  Where
  - 66 20% How
    - 66 10% Why
      - 66 Learn then Do

### Future Education

- 66 40% How
  - 66 40% Why
    - 20% Who,
      What, When.
      Where

Learn while Doing

## Scale Challenges Or - Why disruption is the only way

WIL@scale challenges

Quantity of appropriate Support during delivery Assurance of relevant Industry participation

Quantity

SME engagement

Microprojects

Digital native WIL

Marketplaces

Support

Just-in-time vs crisis time
Getting lots of the
"right" data
Minimising variability

Assurance

Project Learning Employers-centric Effort \neq Outcomes Different Strokes for Different Folks

Benefit Industry

Capability Development

Employability

Min. Time & Max Output

Timing Flexibility

## The Disruptors

Tech

Social Learning Gamification Mobile First Marketplaces Project Learning

What are we doing?

Helping educators increase the amount of experiential learning Helping employers get participation Using technology to

Intersective helps educators, employers and students achieve better outcomes from experiential learning collaboration



Program design and management services





Experiential learning platform

### Customers & partners

### **Educators**



















Massachusetts Institute of Technology









### **Connectors**













### **Employers**























### What Outcomes can we improve?

### **Students**



- Provide support, structure, reduce ambiguity
- Build networks and narrative

### **Educators**

Simplify onboarding, setup and delivery -

Quality Assurance of learning -



### **Host organizations**



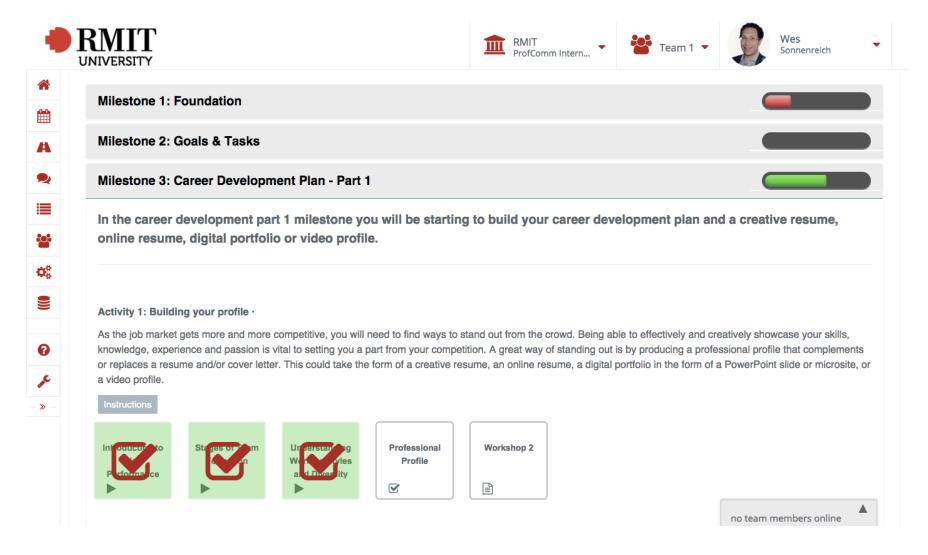
- Improve clarity of commitment
- Sustainable, scalable





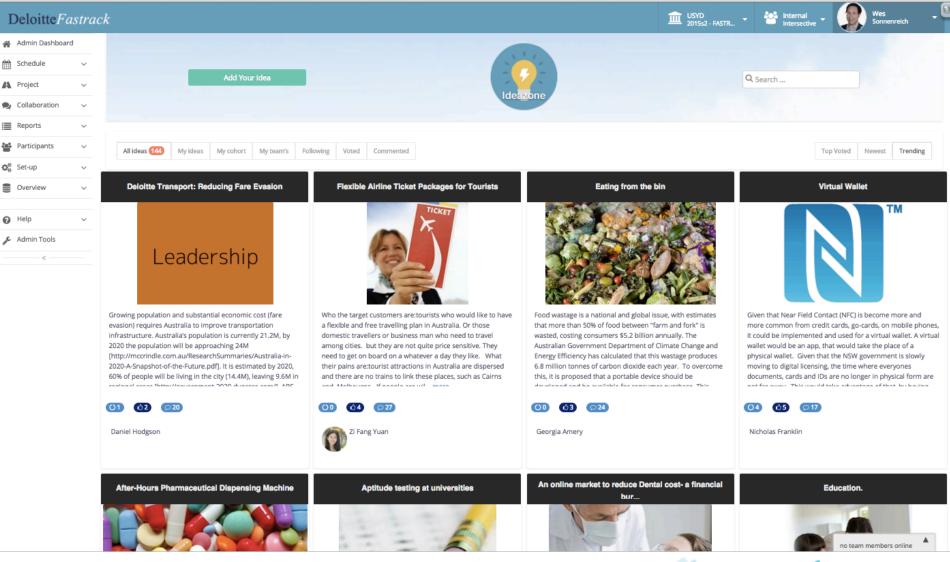
### Improving Student Outcomes

### "Project" structure drives action and reflection



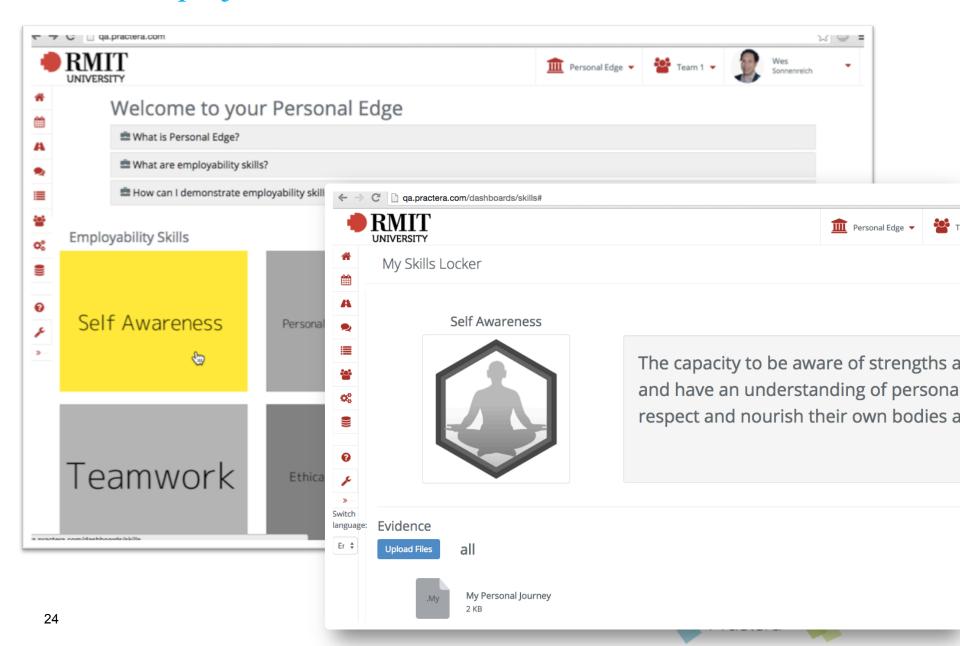


### Collaboration that feels like social media



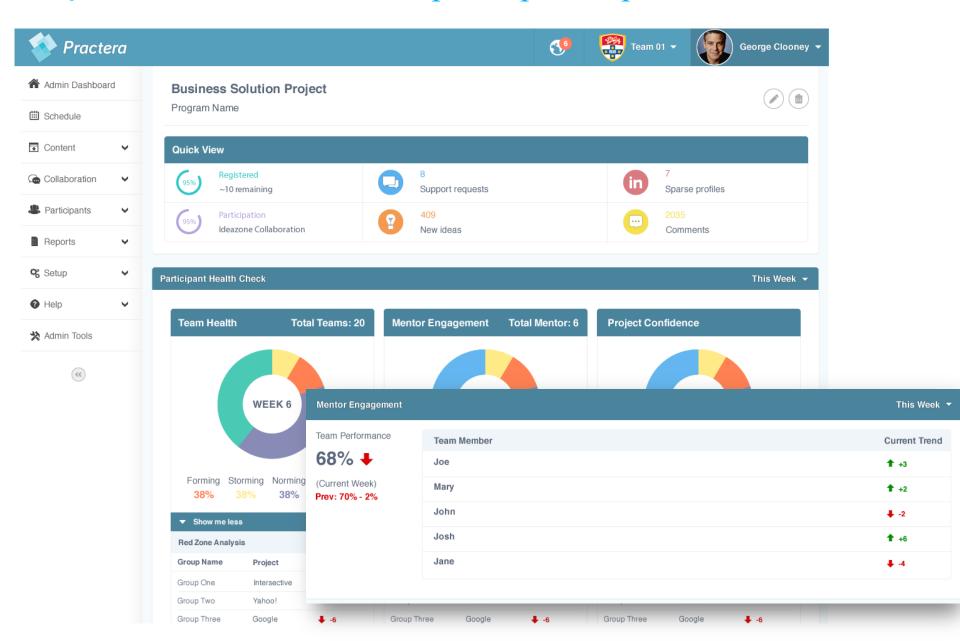


### Connects project work & reflections to skills

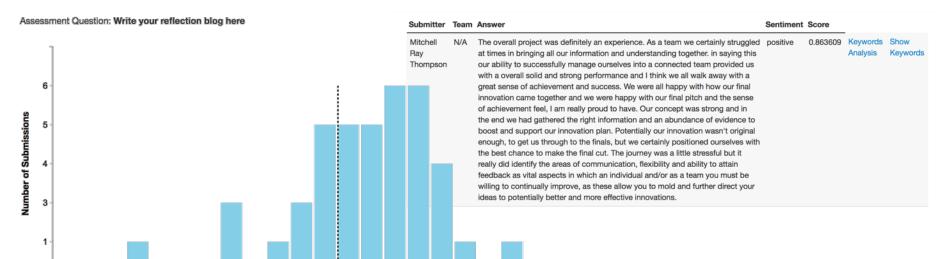


### Improving Educator Outcomes

### QA with Real-time data on participant experience



### Automated Analytics enables more reflection, feedback



0.6 0.7 0.8



-0.2 -0.1

0

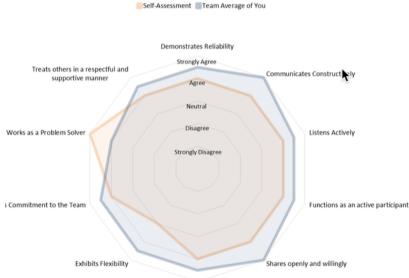
0.1 0.2 0.3 0.4

0.5

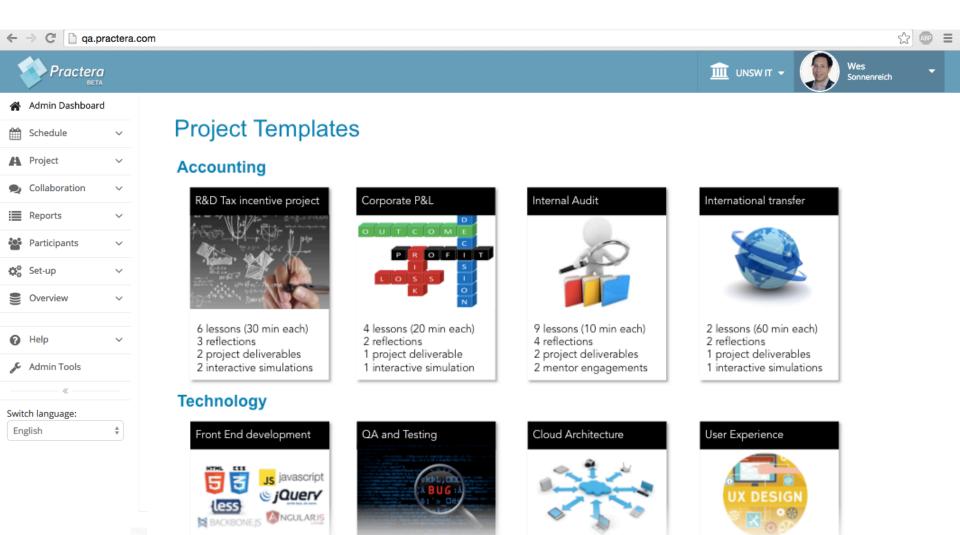
-0.5 -0.4 -0.3

Feedback:	
Team member1	You are an active listener and very flexible in providing feedback for new ideas.  The only thing we can collectively improve is to take a methodological approach to solve the problem and come up with innovative solution.
Team member2	You are confident and active, you are always willing to openly share your point of views.

### Gap between Self-Assessment & Peer Assessment



### Project templates speed up setup & host onboarding

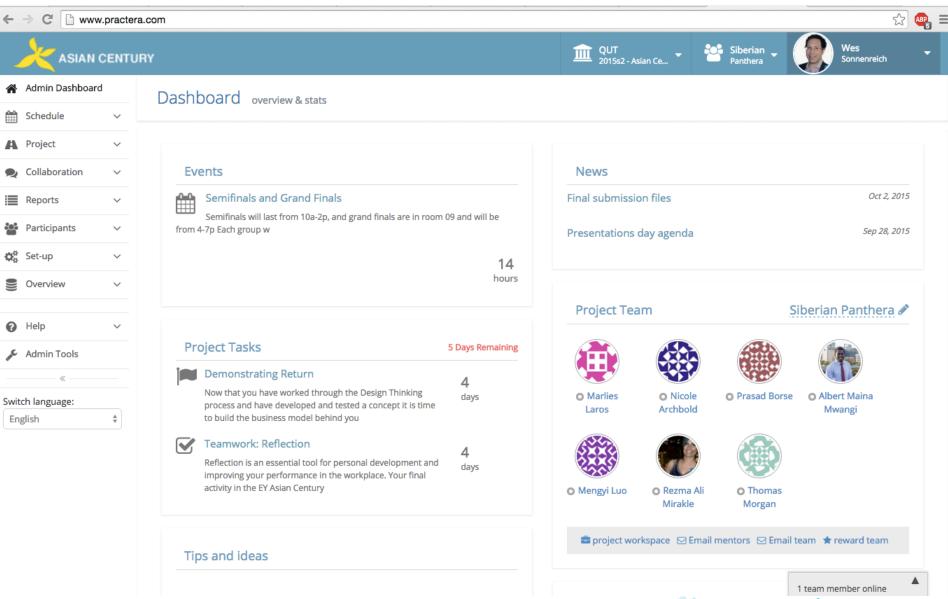




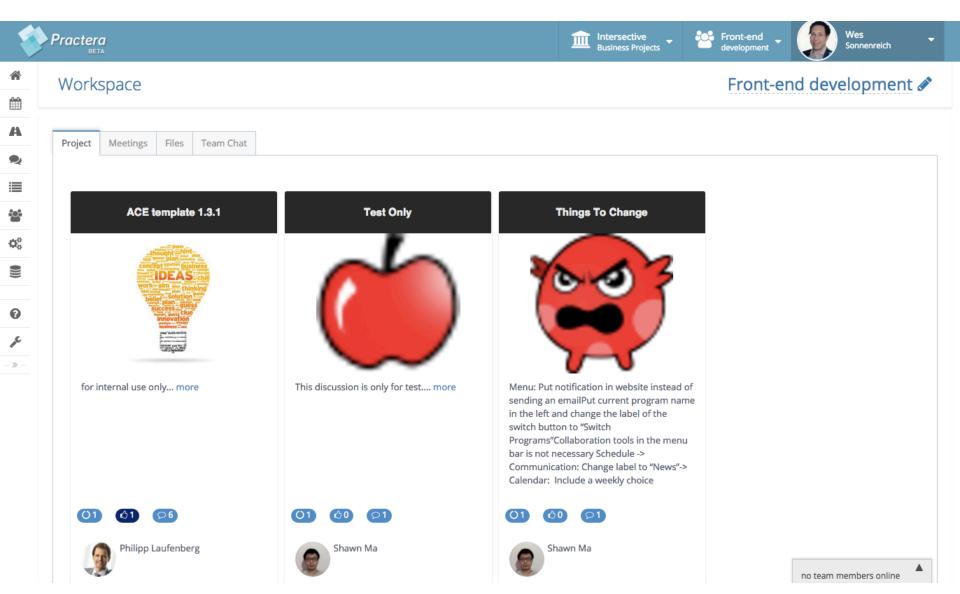


## Improving Employer Outcomes

### Clarity of time commitment, expectations



### Project Handover, Knowledge Management







### Example Collaborations

### Westpac ASX 200 Dealbook



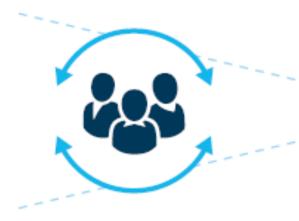
### An online experiential applied finance program to develop and test students strategic finance skills and aptitude

- Student teams develop and pitch viable financial proposals for ASX200 companies (based on publicly available information)
- Proposals may be for a range of strategies including M&A, investments, debt financing, divestment, capital raising, joint ventures, and should specify a role for a Westpac bank, business unit or entity
- The experience incorporates Westpac content and frameworks and mentoring from Westpac bankers
- Students and Mentors are provided with a tailored program to walk them through the experiential learning cycle and skills necessary to execute this type of project.





### Student innovation network



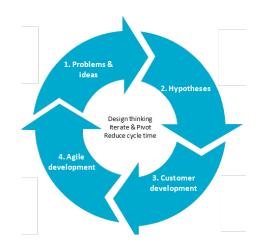




An ecosystem of organisations, student teams, technologies and business challenges



Innovation accelerator program



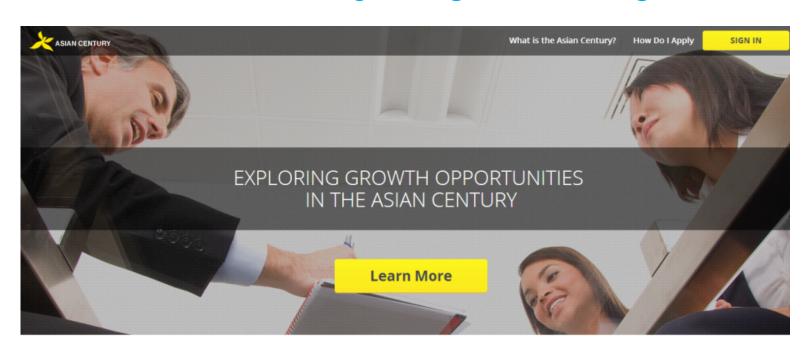
Impact for Australia

- ➤ New start-ups
- University-Business collaboration
- > Employment & intrapreneurial opportunities
- Technology innovation culture & skills



### The EY Asian Century initiative brings diverse multicultural teams of students from together with EY Australia clients to develop strategies for Asian growth





**Clients** 







### What is the Asian Century Growth Initiative?

Australia's 21st century will be shaped by its relationship with Asia. To prosper in this new Asian Century. Australian businesses will need to develop their capability to engage, operate and compete in Asian markets. The Asian Century Growth Initiative is an exciting program where students from Australia. Asia and beyond engage with industry mentors from global consulting firm Ernst & Young to examine opportunities to create growth and build capability relevant to the Asian Century.

To get there, this program will have you thinking about the following:























The pilot project will offer up WIL experience to 300 students in the NSW public sector, with potential to scale the program to include thousands of students every year...

Thankyou

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